



TO THE HONORABLE MAYOR AND COUNCIL:

DATE: February 5, 2008

SUBJECT: APPROVING A THREE YEAR SERVICE AGREEMENT WITH SPRINT SOLUTIONS, INC. IN THE AMOUNT OF \$4,900 MONTHLY FOR MOBILE DATA SERVICE AND AUTHORIZING THE CITY MANAGER TO EXECUTE THE SERVICE AGREEMENT

Report in Brief

The Information Technology Department is requesting that Council approve a Cellular Broadband Services Agreement not to exceed \$4,900 monthly for cellular broadband data service to the Police vehicle's mobile computers, up to 75 units, over the next three years, an average of \$58,800 per year. A one time non-recurring charge of \$6,500 will be charged for installation of dedicated phone lines to the service provider as required by the State of California Department of Justice. The services agreement provides authorized Police personnel data access to the new Computer Aided Dispatch system (CAD), existing Crime Management System (CMS) and access to the California Law Enforcement Telecommunications System (CLETS) and National Crime Information Center (NCIC).

Staff requests that Council approve an agreement with Sprint Solutions, Inc. for Cellular Broadband data service for the Police mobile computer in the amount \$58,800 annually, total cost not to exceed \$182,900 over 3 years and authorize the City Manager to execute the agreement. Staff further requests that the City Manager be authorized to execute any amendments to this agreement that may be required as the new service is installed.

Background

The Police vehicles are currently equipped with mobile digital computers that interface to the existing CAD, CLETS and NCIC systems over a radio interface system by Motorola. This equipment and interface is at end of life and is no longer supported by the vendor. The existing radio data system is not compatible with the new CAD system and does not meet State Department of Justice requirements for encryption of law enforcement data.

The new CAD system was approved by Council last year and is currently being implemented. This new CAD system's mobile interface supports a cellular broadband interface for communications between mobile computers in vehicles and the CAD system, CLETS, and NCIC. The existing CMS system also supports the cellular broadband interface. With the cellular broadband interface officers will be able to access and update CAD data, query state and federal records such as wanted persons, stolen vehicles and many other vital information sources required to provide efficient policing of the community. In addition the increased

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data speed and coverage area of this service, police will be able to complete many of the required reports while remaining in the field increasing officer efficiency and presence in the community.

This service was selected as a result of Request for Proposal (RFP) #2113, December 24, 2007. Selection was based upon cost of service, geographic coverage of service, speed of service and meeting Department of Justice requirements.

Discussion

The Police vehicles are currently equipped with mobile digital computers that interface to the existing CAD, CLETS and NCIC systems over a radio interface system by Motorola. This equipment and interface is at end of life and is no longer supported by the vendor. This interface is not supported by the new CAD system. To continue to provide service to the police vehicles' mobile computers a new mobile data access method must be established to finish the implementation of the new CAD system and to continue to provide officers on the street the tools necessary to do their job.

Cellular broadband data service is the leading cost effective solution today in the market. Many other law enforcement organization our satisfactorily using this solution today. With data encryption methods provided in the new CAD system project in conjunction with cellular broadband this solution is secure, cost effective and proven.

This service will be used in tandem with the existing Metrofi Wi-Fi system provided to the City through Metrofi's franchise agreement. Currently the Metrofi system covers 2/3 of the residential area of Concord. The cellular broadband service ensures continuous service to Police vehicles in all areas of Concord in addition to providing service when duties take Police officers beyond Concord city limits.

Sprint is one of the major cellular providers in the nation. Currently Sprint provides the City with cellular voice and limited data service (Blackberry email) and has proven to be a reliable service provider. Sprint provided this proposed service contract in a competitive bid to ensure the City is getting the best cost and service to meet its requirements. Sprint is also the provider used by the Contra Costa County Sheriff's office and several other law enforcement agencies in bay area.

Fiscal Impact

The cost for 75 vehicles is \$58,800 per year for the three year term of the agreement totaling \$176,400. The one time installation cost of \$6,500 brings the total three costs to \$182,900. Funding is included in the proposed FY08-09 Information Technology operating budget which Council will consider in the upcoming budget process. Future year's funding remains at Council's discretion. One time installation costs will be provided within the CAD Replacement project budget. Funding between February and July 2008 may require additional appropriation at the year end budget adjustment. All efforts will be made to accommodate this in the existing project budget. If more than 75 vehicles are equipped with this service, the costs will be higher and staff will seek Council approval should the annual cost exceed \$58,800.

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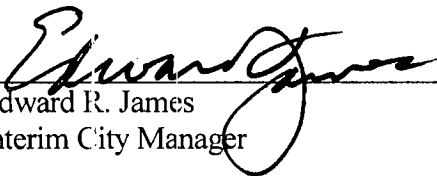
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Public Contact

Posting of Request for Proposal (RFP) #2113
State of California contract No. 1S-05-58-01
Posting of the Council agenda.

Recommendation for Action

Approve the Service Agreement for Cellular Broadband Services Agreement in the amount of \$182,900 over 3 years with Sprint Solutions, Inc. to provide cellular broadband data service for the next three years, authorize the City Manager to sign the agreement, and execute any required amendments to this agreement for three years.



Edward R. James
Interim City Manager

Reviewed by: Kay Winer,
Interim Assistant City Manager

Reviewed by: Ron Puccinelli,
Director of Information Technology

Reviewed by: David Livingston,
Chief of Police

Prepared by: Sandi Hildreth,
Administrative Analyst

Enclosures:

Agreement

SERVICE AGREEMENT
CELLULAR BROADBAND SERVICES

Attachment 1

THIS CONTRACT, made and entered into this 5th day of February, 2008, between Sprint / Nextel, (hereinafter referred to as "CONTRACTOR") and the City of Concord, a municipal corporation, (hereinafter referred to as "CITY").

1. That for and in consideration of the payments and agreements hereinafter mentioned, to be made and performed by City, the Contractor agrees with the City, at its own cost and expense, to do all the work and furnish all the equipment, personnel and materials necessary to provide in a good and substantial manner and to the satisfaction of the City the following work:

- provide Mobile Cellular Data Services, in accordance with the City of Concord Request for Bid (RFB No. 2113) and the Sprint / Nextel response submittal dated January 18, 2008 which are hereby specially referred to and by such reference made a part hereof; copies of which are filed with the City Clerk of the City of Concord.

The work to be performed is shown in RFB #2113 provided to Contractor in connection with the work to be performed hereunder, which RFB# 2113 is hereby made a part of this contract.

2. The Contractor agrees to receive and accept the pricing defined in the State of California **CMAS Contract** No. 1S-05-58-01 executed on October 1, 2005 for a term of October 1, 2005 through November 30, 2007 and subsequently extended on April 11, 2007 for a term through October 2, 2008. Such State contract and subsequent extensions and / or revisions are hereby specifically referred to and made a part hereof by such reference, as full compensation for furnishing all equipment, personnel and materials and for doing all the work contemplated and embraced in this agreement.
3. The City hereby promises and agrees with the Contractor to employ, and does hereby employ, the Contractor to provide the equipment, and personnel and materials and to do the work according to the terms and conditions herein

**SERVICE AGREEMENT
CELLULAR BROADBAND SERVICES**

contained and referred to, for the price aforesaid, and hereby contracts to pay the same at the time, in the manner and upon the conditions as provided; and the said parties for themselves, their heirs, executors, administrators, successors and assigns, do hereby agree to the full performance of the covenants herein contained.

4. It is further expressly agreed by and between the parties that should there be any conflict between the terms of this instrument and the bid or proposals of said Contractor, then this instrument shall control and nothing herein shall be considered as an acceptance of the said terms of said proposal conflicting herewith.

5. Time is of the essence to the terms of this contract.

IN WITNESS WHEREOF, the parties to these presents have executed this Contract on the day and year first above written.

CONTRACTOR

CITY OF CONCORD, a municipal corporation

Signature

By: _____
Edward R. James
Interim City Manager

Print or Type Name

APPROVED AS TO FORM:

ATTEST:

City Attorney

City Clerk

SERVICE AGREEMENT
CELLULAR BROADBAND SERVICES

Finance Director's Certification
City of Concord

Date: _____

Account Code: _____

Amount: \$ _____

I hereby certify that adequate funds exist or will be received during the current fiscal year 2007/2008 to pay the anticipated expenses to be incurred pursuant to this contract.

Margaret L. Lefebvre
Director of Finance

This Financial Certification is a part of a contract dated the 5th day of February, 2008, between Sprint / Nextel, and the City of Concord, a municipal corporation.