

**TO THE HONORABLE MAYOR AND COUNCIL:**

DATE: January 26, 2010

**SUBJECT: AWARD OF CONTRACT TO REPUBLIC ITS OF NOVATO IN THE AMOUNT OF \$15,560 FOR RFB #2191, THE REPLACEMENT OF TRAFFIC LOOPS**

**Report in Brief**

Bids were opened on Monday, December 4, 2009, at 2:00 p.m. for Request for Bid (RFB) #2191 for an annual contract to replace traffic signal loops. Republic ITS of Novato, California submitted the lowest responsible bid of \$15,560. Republic ITS possesses a proper and valid contractor's license, has successfully completed similar loop replacement work in the past five (5) years, and has satisfactory references.

Staff recommends that the City Council award RFB #2191 for the annual contract to replace traffic signal loops to Republic ITS, as the lowest responsible bidder in the amount of \$15,560.

**Background**

Replacement of failed traffic signal loops is an on-going effort to maintain efficient signal operations and minimize undue delay at signalized intersections. When a loop fails, it cannot detect the presence of vehicles and continuously transmits false calls for service to the signal controller for that particular direction of traffic flow. As a result, motorists from other approaches experience undue delay.

This year staff estimates that a total of thirty-six (36) loops will need to be replaced as part of the annual loop replacement program, including 17 failed loops which have already been identified. The proposed contract will replace the estimated 36 loops at signalized intersections throughout the City by June, 2010.

The bid opening for RFB # 2191 was held at 2:00 p.m. on Monday, December 4, 2009. Six bids were received ranging from \$15,560 to \$29,568, as shown on the Bid Results sheet (Attachment A). Republic ITS, of Novato, California submitted the lowest bid of \$15,560.

**Discussion**

The bid submitted by Republic ITS is 4% (or \$620) lower than the Engineer's estimate of \$16,180. The fact that the three lowest bids were so close further validates the reasonableness of the low bid. Republic ITS possesses a proper and valid contractor's license and has satisfactory references.

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As a maintenance project, this project is categorically exempt from the preparation of an environmental document as provided for under Section 15301 of the CEQA Guidelines and staff has filed the Notice of Exemption with the County Recorder's office.

**Fiscal Impact**

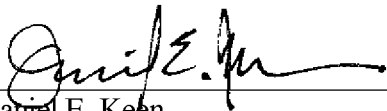
The replacement of traffic signal loops and staff time for administration of the project is already included in the Council approved 2009-10 Annual Operation Budget for Traffic Signals Maintenance.

**Public Contact**

Requests for bids were mailed out to seven (7) potential bidders and four (4) builder's exchanges located throughout the bay area as well as posting of the Council Agenda. Notification of bid results was given to Republic ITS and the remaining bidders.

**Recommendation for Action**

Staff recommends that the City Council award a contract to Republic ITS of Novato in the amount of \$15,560 for RFB #2191, Replace Traffic Signal Loops.



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Attachment A – Bid Results RFB #2191 “Annual Contract for Loop Installation”

**City of Concord  
Bid Sheet**

**PROJECT RFB #2191**  
**Annual Contract for Loop Installation**

**Bid Opening:**  
**Friday,**  
**December 4, 2009**  
**2:00 p.m.**

**City Manager's Conference Room**

Engineer's Estimate: \$16,180

To be awarded: TBD

COMPANY	TOTAL BID
Republic ITS 371 Bel Marin Keys Blvd., #200 Novato, CA 94949	\$15,560.00
St. Francis Electric P.O. Box 2057 San Leandro, CA 94577	\$17,400.00
Mike Brown Electric Co. 561-A Mercantile Dr. Cotati, CA 94931	\$17,800.00
Tennyson Electric, Inc. 7275 National Drive, #A2 Livermore, CA 94550-8868	\$18,900.00
Columbia Electric Inc. 1980 Davis Street San Leandro, CA 94577	\$24,200.00
WBE 90 Hill Road Novato, CA 94945	\$29,568.00

**Contact: Anita Bell-Karno, Abul Hossain**