



www.concordfirst.com

**City of Concord
Economic Development**

1950 Parkside Dr., MS/1B
Concord, CA 94519-2578
1-800-727-2254

The Concord Business e-News is the City of Concord's newsletter for the business community. This e-newsletter replaces the former Economic Insight.

To sign up to receive e-mail notifications of newsletter updates, please go to:
www.cityofconcord.org/eSignup

CONTACTS:

City's General Number:
(925) 671-3000

Business License:
(925) 671-3307

Graffiti Hotline:
(925) 671-3080

Permit Center:
(925) 671-3454

Police Headquarters
(925) 671-3232

For more information about Concord's Economic Development Program visit:



www.concordfirst.com,
call 1-800-727-2254,
or [E-mail us](#)

News of the Month

UFC Gym Opens at Willows Shopping Center

Concord is the first city in the nation to attract a new state of the art chain of fitness clubs that are affiliated with the Ultimate Fighting Championship. On January 23, the new "UFC Gym" opened in the Willows Shopping Center. UFC Gym offers health and fitness training for the entire family (fighting is strictly prohibited) and it provides a major 37,000 square foot fitness center that has brought 80 new jobs to Concord.

For more information please visit www.ufcgym.com or www.willowsshoppingcenter.com.

City of Concord Business Recognition Awards



At the 2010 Mayor's Luncheon and State of the City Address, held January 20, the City and Greater Concord Chamber of Commerce recognized recipients of the Business Recognition Awards. The City would like to congratulate this year's honorees:

- AMERITAC INC.
- Concord Feed
- Ouimet Brothers Concord Funeral Chapel
- Quick Mount PV
- Sugar Plum Coffee Shop
- T-Mobile

For more information about the Business Recognition Award Program [click here](#).

Events of the Month

City of Concord to Hold Community Workshops

The current recession has resulted in an extremely abrupt and severe decline in both sales tax and property tax revenues for the City. Due to these declines, last year the City's General Fund experienced a \$14.2 million gap. To address this budget crisis, the City cut \$4.5 million through salary and benefit reductions, reductions in City services, and reduction in City staff from 499 to 415 employees. However, this still leaves a \$9.7 million budget

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gap. The next round of budget cuts will force the City to make serious changes in the City Budget.

The City of Concord is asking for input from the business community on how to best address the current budget issues. All interested Concord residents and/or members of the business community are invited to attend one of three "Living Within Our Means" Community Workshops to discuss City budget issues. All three workshops are identical, so plan to attend the workshop most convenient for you:

Saturday, February 27
9:00 to 11:30 a.m.
Concord Senior Center, 2727
Parkside Circle

Wednesday, March 3
6:30 to 9:00 p.m.
Centre Concord, 5298 Clayton
Road

Tuesday, March 16
6:30 to 9:00 p.m.
Cambridge Elementary School

Please let us know you plan to attend!

To register for a workshop online, visit www.cityofconcord.org and find the "Workshop Registration" item in the News & Events box. To register by phone, call the hotline at (925) 671-3009.

Last Reminder for Small Business Seminar

The City of Concord, along with the Federal Technology Center, is hosting a FREE Small Business Seminar for Concord's local businesses on "Government Subcontracting", Tuesday, February 23, from 9:00 a.m. – 12:00 p.m. at Concord Civic Center, 1950 Parkside Drive. This free seminar will provide techniques and resources to small business owners on tapping into the profitable federal, state and local government markets. Register online at www.TheFTC.org or call 1-866-382-7822.

Deal of the Month

99 Ranch Market

99 Ranch Market, a unique grocery/deli and seafood market, opened in fall 2009 at the Park 'N' Shop Center at 1795 Willow Pass Road in Concord, the company's first store in Contra Costa County. Once you have visited this new store, be sure to visit the more than 70 other businesses in the Park 'N' Shop Center.

Click here for special promotions from this new Concord store and other deals on BuyConcord.Net.

